

ISSUE 117 | £7.50

LANCASHIRE

LANCASHIREBUSINESSVIEW.CO.UK

CONNECTING THE COUNTY WITH LANCASHIRE BUSINESS VIEW

Since 2005, we have been the magazine for commerce, industry and regeneration; the county's trusted source of business news, analysis and opinion. In 2019, we were recognised for being the North's best news & magazine, in print and online.

We connect the county with our bi-monthly magazine, now also available digitally, our daily updated online news portal and our many events. For almost 20 years, we've championed a simple message: "If you can buy it in Lancashire, buy it in Lancashire."

By committing to that theme, and by working closely with organisations to craft powerful and cost-effective promotional campaigns across all our channels, we're proud to say that many of our launch issue advertisers are still with us today.

PRINT RUN 6,000



50,000*

*10,000 readers in print, 3,000 readers in digital magazine, 37,000 readers online





LANCASHIREBUSINESSVIEW

ADVERTISING OPPORTUNITIES PRINT MEDIA PACK

DISPLAY ADVERTISING

Display advertising is a straightforward, highly effective method of sharing your message with tens of thousands of business owners, managers and decision-makers throughout Lancashire.

Rate card prices	
Double Page Spread (Advertorial)	£2,830
Double Page Spread (Advert only)	£2,365
Full page (Advertorial)	£1,710
Full page (Advert only)	£1,315
Half page	£925
Quarter page	£520
Horizontal strip	£610
Half page vertical	£925
Branded column	£695
Loose leaf inserts	From £160 per 1000



LANCASHIREBUSINESSVIEW

ADVERTISING OPPORTUNITIES PRINT MEDIA PACK

ADVERTORIAL FEATURES

STANDARD ADVERT (HALF PAGE)



A BETTER WAY TO HIRE YOUR WEBSITE AGENCY

On the face of it, if you need a new website, asking agencies to pitch sounds a good place to start. But competitive pitches are actually unreliable indicators Why is that?

- The best agency is likely close to fully booked. They'll have little time free to prepare for pitches.
- 2. The best agency for you is likely normally sought after by others. They'll have the least experience of
- Pitches don't show agencies working at depth, or over time. Marketing relies on depth and consistence
- 4. Liking one or two people, or one or two ideas in a pitch doesn't show what working with the whole agency over five years will be like.

So what is a better way to hire your agency?

First, the hest agency will normally specialise in your sector. Second, the best agency will be loved by other businesses like yours. Third, a sound agency hire is normally the one with experience, stability and longevity.

it's easy to find the agency that fulfils these criteria with desk research, or by asking for recommendation Then you engage in some deep work

with them. Have chemistry calls. Book a workshop, Visit them. You should find they understand your business very quickly, and show real commercial awareness and competence

You can always go back to the market if you want to of course. This approach will see you find a great two-way client-agency match, and plenty of additional revenue as a result.

Tel: 01772 591100

Bespoke

Making sense of digital.

With our editorially-focused advertising features you can showcase your organisation's expertise and industry understanding by commenting on the issues that matter next to your advertisement.

Branded columns

Our branded column package gives you a unique platform to discuss the hot topics as you see them and demonstrate your expertise.

The columns sit on editorial pages and alongside 300 words of editorial: we'll include your branding and contact details.

> Discounts are available for series bookings.

Advertising supported features

Our 'A Guide to'. 'How to' and 'Business Clinic' advice pages cover key topics, where your expert advice is there to help our readers run their businesses.

As a contributor, you get 260 words of editorial space alongside your advertisement to share advice on a particular aspect of a complex issue.

With all advertorials, we offer editorial support to ensure your message is clear and that there is no overlap of ideas with those of other contributors.

> LEAD ADVERT (FULL PAGE)







LOOK BEYOND THE ENROLMENT OPTION

PRO startpensions 1 in 5 employees say financial stress impacts their productivity.



"We're keen to contribute and be involved. The column is a great way to do that as it not only gives us exposure among like-minded businesses, it allows us to share expertise too."

Steve Brennan, co-founder and CEO, Bespoke



SPONSORSHIP OPPORTUNITIES PRINT MEDIA PACK

ROUNDTABLE DEBATE

Don't just join a debate, start one!

With this special package, we'll work with you to create a debate on a topic of your choice (subject to editorial approval), positioning you not just as a participant, but as the organisation leading the debate.

You will collaborate with the editorial team to draw up an invitation-only guest list of experts, peers and contacts to contribute to the wider understanding of a key issue.

We'll coordinate the event, hosted either at your premises or offsite. You'll get a seat at the table, and our publisher or editor will chair the debate.

Photographs and an edited transcript will be published across 3 pages in the next edition of Lancashire Business

View and online, all carrying your branding.

£3,000+VAT





"The event itself put us in the room with some highly influential people which has opened a lot of doors for us and resulted in several referrals. Some of our biggest contracts have come as a direct result of being involved with Lancashire Business View over the years." Laura Brown, marketing manager, Seriun



ADVERTISING OPPORTUNITIES PRINT MEDIA PACK

CELEBRATION PACKAGES

Our celebration features have been developed to showcase organisations marking anniversaries, product launches, senior appointments, new premises – or any significant occasion.

These editorially-based features, which include advertising space, focus on the story you want to tell.

As part of the package, you can have your own special front-cover designed for distributing to your staff, customers and suppliers.

And we'll provide you with a special framed item with your front cover and celebration feature to display in your offices.

We'll promote your celebration feature through our various social media channels.

£3,250





To celebrate our 20th anniversary, we partnered with LBV to reach an audience similar to our customer base. Their anniversary package allowed us to highlight the occasion effectively through a feature in their publication. The article, photos, and LinkedIn engagement generated significant traction for this milestone. Simon Speak, director, AFR Consulting

SPONSORSHIP OPPORTUNITIES PRINT MEDIA PACK

REGULAR FEATURE SPONSORSHIP

Start a conversation and stand out in your sector.

If you're looking to pair your advertising campaign with editorial input, sponsoring one of our regular features offers a multi-faceted solution.

Features available for sponsorship range from single-page items through to in-depth reports spanning several pages and include feature list.

You can enquire about any of our existing features, or if you don't already see a topic that suits your campaign, we can work with you to develop something new.

Whichever option you choose, your sponsored feature will include your branding and you'll get the chance to put an expert forward to provide comment, opinion or analysis.

PRICE ON APPLICATION





"This strategic partnership has elevated Forbes' profile among dealmakers, resulting in increased deal flow and recognition as a leading legal advisor in the region."

David Filmer, partner and head of corporate at Forbes Solicitors



SPONSORSHIP OPPORTUNITIES PRINT MEDIA PACK

ANNUAL FEATURE SPONSORSHIP

Make your mark in the county by joining forces with one of Lancashire Business View's best-read features.

Our magazine's headline features, including the annual Hot 100, a comprehensive list of the county's best-performing SMEs, become the go-to guides for any business looking to expand its network in the county.

With a sponsorship package your organisation gains an association with the best the county has to offer, and branding opportunities that last the whole year.

Our headline features are often supported by our events programme and you'll be given chance to promote your brand in person, network with key magazine contacts and talk before a captive audience.





"The Hot 100 is always a favourite in the PM+M calendar, and we are delighted to support LBV as proud sponsors."

Dean Rodgers, accounting and advisory director, PM+M



ADDITIONAL OPPORTUNITIES PRINT MEDIA PACK

LOOSE INSERTS

Looking for a promotion that packs a punch? A loose insert will make your brand stand out like no other.

Options include loose-leaf inserts included in the mailing circulation of Lancashire Business View magazines, stitched-in inserts on your paper of choice, and the "belly-band" - guaranteed to generate maximum exposure for your message.

We can carry anything from single sheet A5 flyers through to full brochures. Contact us to talk through your ideas and we can help you build a cost-effective insert campaign that's sure to get you noticed.

From £160 per 1,000 (based on maximum weight 10g).

FROM **£160** PER 1000



"We recently utilised LBV's loose leaflet insert package providing a guaranteed method for our advertisement to reach thousands of businesses across Lancashire. We were able to select specific postcodes for distribution. This targeted approach has proven to be highly effective for our marketing efforts, resulting in the acquisition of several new clients." Harvey Wilkinson, managing director, Cotton Digital



ADDITIONAL OPPORTUNITIES PRINT MEDIA PACK

MEDIA PARTNERSHIP





In addition to our bi-monthly magazine, we have a range of other channels to spread your marketing message.

Our online options (which are detailed in full in our digital media pack) include promotion through our website, where fresh news is posted daily; and through our social media channels which have more than 37,500 followers as well as 8,000 opted in email subscribers.

If maximum turnout to your event is critical, a media partnership package with Lancashire Business View can spread the word, help improve attendance and promote your brand.

Ideal for seminars, conferences, exhibitions or awards ceremonies, we'll use our online and offline channels to promote your event in advance and, depending on the nature of the deal, we can follow-up in print and online.

Whatever the goals and budget of your marketing campaign, whether you see the ideal option for you listed within this media pack or you'd like to try something new, we look forward to working with you to create a campaign that delivers results.

PRICE ON APPLICATION

LANCASHIREBUSINESSVIEW

FOR MORE INFORMATION PRINT MEDIA PACK

CONTACT US NOW

Through our magazine, website, social media, email marketing and events, we have a wide range of ways for you to promote your brand to tens of thousands of Lancashire business owners, managers and decision-makers.

And whether you're on a limited budget or you're looking to for maximum exposure, we can help you build a series of activities combining the best of everything we offer to deliver exceptional results across a cost-effective campaign.

Talk to us about creating the perfect mix of options to build a campaign with impact.

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6,000Print circulation

8,000Email subscribers

27,000

Page views per month on the website

